DJJLXQWLYH GD UHDOL]]DUVL JDUDQWHQGR DOO·(QWH XQ LQWH
H SURFHGXUDOL HG D FRQGL]LRQL HFRQRPLFKH FKH QRQ SRWUH
HG LQFDULFR GL XQ FRQWUDHQWH GLYHUVR

$77(62 &+(Q·DIILGDPHQWR GL FXL WUDWWDVL KD XQ LPSRUWR GL
FRPSOHVVLYL ½ DPSLDPHQWH LQIHULRUH DO GHO YI
O·DIILGDWDULR DL VHQVL GL TXDQWR GLVSRVWR GDOO·DUW

'$72 $772 &+(SHU WXWWR TXDQWR DSSHQD HVSRVWR VL ULWLHQ
FRQ OD GLWWD ´,PSUHVD (GLOH 'H &DUOL $QGUHD 6 U O µ LQV
LQWHUYHQWL HGLOL GL PDQXWHQ]LRQH H ULVWUXWWXUD]LRQH
GLVSRVL]LRQH GD SDUWH GHOO·(QWH

5,7(1872GL SURFHGHUH LQ DSSOLFD]LRQH GHOO·DUW FRPP
FRQWUDWWR SUHFHGHQWHPHQWH VWLSXODWR FRQ OD GLWWD
FRQ VHGH OHJDOH LQ &DSUDOED &5 9LD GHOOH 5L
7HPSRUDQHR GL ,PSUHVH GL WLSR RUL]]RQWDOH LQVLHPH DOOD
VHGH OHJDOH LQ 2U]LQXRYL %6 9LD GHOO·$UWLJLDQDWR Q
QHOO·DPELWR ´GHOO¶DSSDOWR WUDVLWR DL VHQVL GHOOH 1RUPH 7
6FXROD GHOO·,QIDQ]LD VWDWDOH ´* 9ROSLµ VLWD LQ 9LD 3DSD
Q µ &83 + (&,*SHU XQ LPSRUWR GL ½ ROWU
FRVu SHU FRPPHVVLYL ½ D WDO ILQH DVVXPHQGR LGRQ

'$72 $772 &+(OD VXGGHWWD PRGLILFD FRQWUDWWXDOH ULVXOWD
GHO ' OJV H[DUW FRPPD OHWWHUD D GHO ' OJV
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5,&2126&,87$ SDU SURSULD FRPSHWHQ]D DL VHQVL GHJOL DUWW

$77(67$72FKH LO VRWWRVFULWWR QRQ YHUVD LQ VLWXD]LRQH GL
LQ RJJHWWR DL VHQVL GHOO·DUW ELV GHOOD OHJJH Q H

9$/87$72SRVLWLYDPHQWH LO SUHVHQWH SURYYHGLPHQWR VRV
GHOO·D]LRQH DPPLQLVWUDWLYD DL VHQVL GHOO·DUW ELV
5HJRODPHQWR FRPXQDOH VXO VLVWHPD GHL FRQWUROOL

5,&2126&,87$ SDU SURSULD FRPSHWHQ]D DL VHQVL GHJOL DUWW

$77(67$72FKH LO VRWWRVFULWWR QRQ YHUVD LQ VLWXD]LRQH GL
LQ RJJHWWR DL VHQVL GHOO·DUW ELV GHOOD OHJJH Q

'$72 $772FKH LO SUHVHQWH SURYYHGLPHQWR GLYLHQH HVHFXWL
DWWHVWDQWH OD FRSHUWXUD ILQDQ]LDULD GD SDUWH GHO UH
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9$/87$72SRVLWLYDPHQWH LO SUHVHQWH SURYYHGLPHQWR VRV
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5HJRODPHQWR FRPXQDOH VXO VLVWHPD GHL FRQWUROOL

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LO ' OJV Q
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'L GDUH FRWWR SUHPHVVH FRVWLWXLVFRQR SDUWH LQWHJUDQV

'L DSSRUWDUH DSSOLFD]LRQH GHOO·DUW FRPPL H GHO
SUHFHGHQWHPHQWH VWLSXODWR FRQ OD GLWWD ´,PSUHVD (GL
VHGH OHJDOH LQ &DSUDOED &5 9LD GHOOH 5LFROH Q FDS
GL WLSR RUL]]RQWDOH LQVLHPH DOOD PDQGDQWH ´1DHGLO 6
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'L GDUH FRWWR VHWWDQWH SURJHWWXDOH QRQ FRPSRUWD PDJJLRU
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&RPXQDOH Q GHO PD XQD GLYHUVD DWWULEX]LRQH
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ULVSHWWR GL TXDQWR D WDO SURSRVLWR GLVSRVWR GDOO·
PRGLILFD]LRQL GDOOD /HJJH Q GHO DSULOH FRVu
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'L LPSHJQDUH YRUH GHOO· ´,PSUHVD (GLOH 'H &DUOL $QGUHD
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'L GDUH FRWWR SUHVHQWH SURJHWWR q LQWHUDPHQWH ILQD
GLVSRVL]LRQH QHOO·DPELWR GHO 3LDQR 1D]LRQDOH GL 5LSUH
0HGLH 2SHUH LQ RUGLQH DJOL ´,QWHUYHQWL SHU OD UHV
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'L GDUH DWWR Vu DL VHQVL GHOO·DUWLFROR GHOOD OHJJH
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ULOLHYL LQ RUGLQH DOOD OHJLWWLPLWj GHO SUHVHQWH DWW
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